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Table 1: Population and Household Trends, 1990- 2000

	Northampton				Change 1990-2000	Pioneer Valley				Change 1990-2000	Massachusetts				Change 1990-2000
	1990	%	2000	%		1990	%	2000	%		1990	%	2000	%	
Population	29,289		28,978		-1.1%	672,970		680,004		1.0%	6,016,425		6,349,097		5.53%
Male	12,887	44%	12,461	43%	-3.3%	320,094	49%	324,115	48%	1.3%	2,888,745	48%	3,058,816	48%	5.89%
Female	16,402	56%	16,517	57%	0.7%	352,876	52%	355,899	52%	0.9%	3,127,680	52%	3,290,281	52%	5.20%
Median Age			37					36					37		
Households	11,164		11,880		6.4%	247,598		260,745		5.3%	2,247,110		2,443,580		8.74%
Average Household Size	2.28		2.14		-6.1%	2.57		2.48		-3.5%	2.58		2.51		-2.71%
Household Type															
Families	5,135	46%	5,881	50%	14.5%	169,357	68%	167,920	64%	-0.8%	1,514,552	67%	1,576,109	65%	4.06%
Non-Families	6,029	54%	5,999	51%	-0.5%	77,993	32%	92,747	36%	18.9%	732,558	33%	867,471	36%	18.42%
Tenure															
Owner	5,694	51%	6,356	54%	11.6%	151,604	61%	161,688	62%	6.7%	1,331,493	59%	1,508,248	62%	13.27%
Renter	5,470	49%	5,524	47%	1.0%	95,820	39%	99,057	38%	3.4%	915,617	41%	935,332	38%	2.15%

Source: Decennial Census, U.S. Census, 1990 and 2000

Table 2: Age Distribution in Northampton, Pioneer Valley and MA, 1990 & 2000

Age Cohort	Northampton					Pioneer Valley					Massachusetts				
	1990	%	2000	%	Change 1990-2000	1990	%	2000	%	Change 1990-2000	1990	%	2000	%	Change 1990-2000
Under 9 years	2,879	10%	2,542	9%	-12%	92,933	14%	87,047	13%	-6%	790,508	13%	828,129	13%	5%
10 to 19 years	3785	13%	3,853	13%	2%	94,628	14%	104,377	15%	10%	758027	13%	846,984	13%	12%
20 to 34 years	8716	30%	7,077	24%	-19%	171,945	26%	134,979	20%	-21%	1615000	27%	1,331,067	21%	-18%
35 to 54 years	7516	26%	9,304	32%	24%	163,030	24%	202,042	30%	24%	1518551	25%	1,936,348	30%	28%
55 to 64 years	2127	7%	2,209	8%	4%	55,814	8%	56,811	8%	2%	515055	9%	546,407	9%	6%
65 to 84 years	3641	12%	3,311	11%	-9%	84,340	13%	82,121	12%	-3%	727075	12%	743,470	12%	2%
85 years and over	625	2%	682	2%	9%	10,267	2%	12,637	2%	23%	92209	2%	116,692	2%	27%
Total Population	29,289	100%	28,978	100%	-1%	672,957	100%	680,014	100%	1%	6,016,425	100%	6,349,097	100%	6%

Source: Decennial Census, U.S. Census, 1990 and 2000; Calculations by Umass Donahue Institute, 2006

Table 3: Education Attainment Trends in Northampton, Pioneer Valley and MA, 1990-2000

Educational Attainment	Northampton				Change 1990-2000	Pioneer Valley				Change 1990-2000	Massachusetts				Change 1990-2000
	1990	%	2000	%		1990	%	2000	%		1990	%	2000	%	
Less than High School	3,452	18%	2,237	11%	-35%	100,037	24%	77,299	18%	-23%	792,657	20%	651,093	15%	-18%
High School Graduate	4,573	24%	4,075	21%	-11%	136,279	32%	135,853	31%	0%	1,178,509	30%	1,165,489	27%	-1%
Some College/ Associate Degree	4,764	25%	4,317	22%	-9%	98,398	23%	114,795	26%	17%	912,058	23%	1,038,398	24%	14%
BA/BS	3,137	16%	4,163	21%	33%	53,961	13%	63,716	15%	18%	657,161	17%	834,554	20%	27%
Graduate Degree or more	3,127	16%	4,922	25%	57%	36,153	9%	46,488	11%	29%	421,838	11%	583,741	14%	38%

Source: Decennial Census, U.S. Census, 1990 and 2000; Calculations by Umass Donahue Institute, 2006

Table 4: Annual Net Migration in Hampshire County, 1990 -2003

County Name	Net Instate Migration in Hampshire County, MA, 1990-2003												
	1990-1	1991-2	1992-3	1993-4	1994-5	1995-6	1996-7	1997-8	1998-9	1999-00	2000-01	2001-02	2002-03
Barnstable County	13	11	-6	4	-10	-12	7	-49	10	-8	-10	-15	-23
Berkshire County	17	1	57	36	19	-4	-3	41	18	-1	5	31	34
Bristol County	17	-1	-6	5	8	-53	0	-16	-12	3	6	-27	8
Essex County	2	42	13	34	57	-2	-32	-17	16	29	-9	29	-9
Franklin County	-120	-151	-216	631	639	-31	46	-16	-130	-105	-87	-42	19
Hampden County	988	943	734	1,668	1,595	429	-15	63	140	107	-77	-8	-68
Middlesex County	73	-3	23	-29	-52	-121	-62	-96	-154	-53	-34	80	164
Norfolk County	17	-2	2	-16	-44	-65	20	-4	10	17	29	8	54
Plymouth County	26	5	12	18	14	34	-12	20	15	13	0	48	21
Suffolk County	27	-2	-14	-46	-27	-32	-46	-25	-53	-47	-85	-67	2
Worcester County	-26	-36	-28	40	-16	-61	-84	-80	12	60	55	133	170
Total	1,034	807	571	2,345	2,183	82	-181	-179	-128	15	-207	170	372

Source: Internal Revenue Service, County to County Migration Statistics, 2005; Calculated by UMass Donahue Institute, 2006

Note: Net Migration is calculated by counting the number of tax exemptions filed with the IRS of those who filed from a different county the previous year.

Table 5: Unemployment and Labor Force Trends, 1995- 2004

Northampton	Employment	Unemployment	Labor Force	UN Rate
1995	14,964	602	15,566	3.9
1996	15,167	523	15,690	3.3
1997	15,532	423	15,955	2.7
1998	15,421	407	15,828	2.6
1999	15,480	372	15,852	2.3
2000	16,777	342	17,119	2
2001	16,726	428	17,154	2.5
2002	16,742	556	17,298	3.2
2003	16,581	667	17,248	3.9
2004	16,623	636	17,259	3.7

Pioneer Valley	Employment	Unemployment	Labor Force	UN Rate
1995	305,742	18,624	324,366	5.74
1996	307,803	14,214	322,017	4.41
1997	316,706	13,873	330,579	4.20
1998	317,574	12,442	330,016	3.77
1999	317,348	11,537	328,885	3.51
2000	312,947	9,696	322,643	3.01
2001	315,033	12,236	327,269	3.74
2002	327,098	17,182	344,280	4.99
2003	325,261	20,041	345,302	5.80
2004	328,419	18,562	346,981	5.35

Massachusetts	Employment	Unemployment	Labor Force	UNRate
1995	2,994,380	169,761	3,164,141	5.5
1996	3,035,013	136,596	3,171,609	4.6
1997	3,130,772	130,860	3,261,632	4.1
1998	3,163,362	109,083	3,272,445	3.4
1999	3,182,080	105,106	3,287,186	3.3
2000	3,150,999	85,633	3,236,632	2.7
2001	3,163,113	120,621	3,283,734	3.7
2002	3,253,820	180,936	3,434,756	5.3
2003	3,222,643	198,337	3,420,980	5.8
2004	3,226,362	173,829	3,400,191	5.1

Source: Mass Division of Unemployment Assistance, 2006.

Table 6: Employment by Sector in Northampton, 2001- 2004

Industry	2001		2002		2003		2004	
	Employment	%	Employment	%	Employment	%	Employment	%
Utilities							60	0%
Construction	617	3%	549	3%	496	3%	525	3%
Manufacturing	1,134	6%	985	6%	1,091	6%	1,092	6%
Wholesale Trade	189	1%	264	1%	241	1%	262	1%
Retail Trade	2,327	13%	2,164	12%	2,401	14%	2,360	13%
Transportation and Warehousing	105	1%	119	1%	111	1%	91	1%
Information	452	3%	438	2%	427	2%	442	2%
Finance and Insurance	403	2%	423	2%	425	2%	426	2%
Real Estate and Rental and Leasing	144	1%	148	1%	131	1%	123	1%
Professional and Technical Services	498	3%	484	3%	471	3%	528	3%
Management of Companies and Enterprise	197	1%	199	1%	222	1%	211	1%
Administrative and Waste Services	280	2%	292	2%	302	2%	321	2%
Educational Services	3,229	18%	3,200	18%	2,818	16%	2,755	15%
Health Care and Social Assistance	4,533	25%	4,672	26%	4,697	27%	4,841	27%
Arts, Entertainment, and Recreation	260	1%	269	2%	284	2%	291	2%
Accommodation and Food Services	1,754	10%	1,811	10%	1,859	11%	1,891	11%
Other Services, Ex. Public Admin	727	4%	752	4%	732	4%	760	4%
Public Administration	942	5%	885	5%	834	5%	955	5%
All Industries	17,791	100%	17,654	100%	17,542	100%	17,934	100%

Source: Mass Division of Unemployment Assistance; Calculation by Umass Donahue Institute, 2006.

Note : Employment is for December of the reported year.

Table 7: Establishments by Sector in Northampton, 2001- 2004

Industry	2001		2002		2003		2004	
	Establishment	%	Establishment	%	Establishment	%	Establishment	%
Utilities	0				0		3	0%
Construction	49	5%	48	4%	47	4%	48	4%
Manufacturing	38	4%	36	3%	38	3%	40	4%
Wholesale Trade	26	2%	29	3%	29	3%	33	3%
Retail Trade	194	18%	188	17%	186	17%	186	16%
Transportation and Warehousing	12	1%	15	1%	14	1%	12	1%
Information	25	2%	26	2%	23	2%	28	2%
Finance and Insurance	42	4%	44	4%	45	4%	45	4%
Real Estate and Rental and Leasing	40	4%	40	4%	40	4%	37	3%
Professional and Technical Services	128	12%	129	12%	128	12%	138	12%
Management of Companies and Enterpris	7	1%	5	0%	5	0%	6	1%
Administrative and Waste Services	30	3%	32	3%	33	3%	34	3%
Educational Services	24	2%	24	2%	24	2%	32	3%
Health Care and Social Assistance	154	14%	157	14%	158	14%	160	14%
Arts, Entertainment, and Recreation	26	2%	27	2%	29	3%	27	2%
Accommodation and Food Services	91	9%	90	8%	92	8%	100	9%
Other Services, Ex. Public Admin	153	14%	176	16%	179	16%	188	16%
Public Administration	30	3%	28	3%	27	2%	24	2%
Total	1,069	100%	1,094	100%	1,097	100%	1,141	100%

Source: Mass Division of Unemployment Assistance; Calculation by Umass Donahue Institute, 2006.

Note: The industry sectors follow the North American Industrial Classification System (NAICS) at the 2-digit level.

Table 8: Average Wage by Sector in Northampton, 2001- 2004

Industry Sector	2001 Average Wage	2002 Average Wage	2003 Average Wage	2004 Average Wage
Utilities				\$74,278
Construction	\$39,417	\$40,762	\$43,091	\$45,047
Manufacturing	\$42,335	\$42,065	\$44,736	\$53,087
Wholesale Trade	\$50,841	\$50,644	\$42,523	\$43,679
Retail Trade	\$21,586	\$23,267	\$23,131	\$23,788
Transportation and Warehousing	\$34,022	\$34,833	\$34,092	\$38,349
Information	\$35,733	\$34,964	\$37,951	\$38,894
Finance and Insurance	\$44,909	\$43,007	\$46,460	\$49,158
Real Estate and Rental and Leasing	\$24,000	\$23,920	\$26,045	\$26,133
Professional and Technical Services	\$36,955	\$38,559	\$40,148	\$41,424
Management of Companies and Enterprise	\$36,369	\$30,534	\$31,208	\$31,924
Administrative and Waste Services	\$20,285	\$22,047	\$21,384	\$25,612
Educational Services	\$30,923	\$32,891	\$38,284	\$39,889
Health Care and Social Assistance	\$33,265	\$34,993	\$36,684	\$38,278
Arts, Entertainment, and Recreation	\$14,243	\$15,381	\$16,105	\$15,584
Accommodation and Food Services	\$14,003	\$14,632	\$14,814	\$15,097
Other Services, Ex. Public Admin	\$19,309	\$20,430	\$20,549	\$21,075
Public Administration	\$40,008	\$41,619	\$41,596	\$52,929
All Industries	\$30,283	\$31,414	\$32,924	\$35,071

Source: Mass Division of Unemployment Assistance

Note: Avg wage = Total Wages/Avg monthly employment

Table 9: Average Wage by Sector in Northampton, 2001- 2004 (Adjusted to 2004 Dollars)

Industry Sector	2001	2002	2003	2004	Percent Change 2001 - 2004
Utilities				\$74,278	n/a
Construction	\$43,122	\$43,458	\$44,275	\$45,047	4%
Manufacturing	\$46,315	\$44,848	\$45,965	\$53,087	15%
Wholesale Trade	\$55,620	\$53,995	\$43,691	\$43,679	-21%
Retail Trade	\$23,615	\$24,806	\$23,766	\$23,788	1%
Transportation and Warehousing	\$37,220	\$37,138	\$35,029	\$38,349	3%
Information	\$39,092	\$37,277	\$38,993	\$38,894	-1%
Finance and Insurance	\$49,130	\$45,852	\$47,736	\$49,158	0%
Real Estate and Rental and Leasing	\$26,256	\$25,502	\$26,761	\$26,133	0%
Professional and Technical Services	\$40,429	\$41,110	\$41,250	\$41,424	2%
Management of Companies and Enterprises	\$39,788	\$32,554	\$32,065	\$31,924	-20%
Administrative and Waste Services	\$22,192	\$23,506	\$21,972	\$25,612	15%
Educational Services	\$33,829	\$35,067	\$39,336	\$39,889	18%
Health Care and Social Assistance	\$36,392	\$37,308	\$37,692	\$38,278	5%
Arts, Entertainment, and Recreation	\$15,581	\$16,399	\$16,547	\$15,584	0%
Accommodation and Food Services	\$15,319	\$15,601	\$15,221	\$15,097	-1%
Other Services, Ex. Public Admin	\$21,123	\$21,782	\$21,113	\$21,075	0%
Public Administration	\$43,768	\$44,372	\$42,738	\$52,929	21%
All Industries	\$33,130	\$33,492	\$33,828	\$35,071	6%

Source: Mass Division of Unemployment Assistance, 2006.

Note: Avg wage = Total Wages/Avg monthly employment

Table 10: Average Hourly Wages in Northampton and Selected Regional Cities & Labor Markets, June 2005

Industry Sector	Northampton	Amherst	Springfield	Greenfield	Hartford LMA	Enfield LMA
Utilities	\$42.05	n/a	\$27.38	n/a	\$38.62	\$30.55
Construction	\$19.73	\$20.28	\$24.78	\$16.33	\$24.20	\$20.84
Manufacturing	\$25.68	\$12.25	\$22.83	\$19.73	\$28.79	\$30.55
Wholesale Trade	\$19.25	\$22.78	\$19.55	\$19.23	\$26.78	\$27.97
Retail Trade	\$11.98	\$11.15	\$11.20	\$10.95	\$12.90	\$11.99
Transportation and Warehousing	\$19.30	\$16.43	\$22.35	\$24.33	\$16.82	\$19.83
Information	\$19.18	\$16.60	\$22.28	\$15.70	\$29.36	\$28.83
Finance and Insurance	\$26.20	\$22.90	\$30.23	\$22.98	\$43.68	\$34.57
Real Estate and Rental and Leasing	\$12.03	\$16.05	\$15.38	\$10.80	\$20.00	\$13.85
Professional and Technical Services	\$19.30	\$20.68	\$23.48	\$24.10	\$32.39	\$22.41
Management of Companies and Enterprises	\$16.03	\$24.65	\$26.70	\$17.55	\$53.99	n/a
Administrative and Waste Services	\$11.85	\$14.20	\$10.95	\$8.85	\$15.13	\$11.60
Educational Services	\$19.75	\$24.35	\$19.90	\$15.85	\$17.90	\$15.14
Health Care and Social Assistance	\$18.60	\$14.23	\$19.88	\$15.15	\$19.98	\$14.83
Arts, Entertainment, and Recreation	\$7.38	\$5.13	\$6.48	\$6.90	\$8.83	\$7.21
Accommodation and Food Services	\$7.45	\$6.48	\$6.55	\$5.78	\$7.52	\$6.93
Other Services, Ex. Public Admin	\$10.68	\$9.57	\$9.40	\$10.93	\$13.49	\$14.63
Public Administration	\$23.30	\$24.83	\$23.63	\$20.38	\$24.48	n/a

Source: MA Department of Unemployment Assistance, 2006; Connecticut Department of Labor, 2006.

Note: Information is presented for the Hartford and Enfield Labor Market Areas, as defined by the Connecticut Department of Labor.

Table 11: Agricultural Employment in Northampton, 1990 & 2000

<u>Sector</u>	<u>2000</u>	<u>%</u>	<u>1990</u>	<u>%</u>
Employment in Agriculture, forestry, fishing, hunting and mining	31	0.2%	186	1.2%
All other Employment	16,260	99.8%	15,630	98.8%
Total	16,291	100%	15,816	100%

Source: Decennial Census, U.S. Census, 1990 and 2000.

Table 12: Location Quotient by Industry in Northampton, Pioneer Valley and MA, 2004

Sector	Northampton		Pioneer Valley		Massachusetts	
	LQ (US Base)	LQ (MA Base)	LQ (US Base)	LQ (MA Base)	LQ (US Base)	LQ (MA Base)
Advanced Technology Manufacturin	1.92	0.98	0.30	0.21	1.43	N/A
All Other Sectors	0.65	0.81	0.87	1.00	0.87	N/A
Arts, Tourism & Recreation	1.16	1.41	0.82	0.99	0.83	N/A
Financial Services	0.49	0.48	0.74	0.72	1.03	N/A
Healthcare	2.34	2.11	1.22	1.10	1.11	N/A
Knowledge Creation	1.99	1.17	1.53	0.92	1.68	N/A
Traditional Manufacturing	0.39	0.53	1.03	1.61	0.64	N/A

Source: Mass Division of Unemployment Assistance; Calculation by Umass Donahue Institute, 2006.

Note: Location quotient is a ratio of the share of employment in an industry in a region to the share of employment of that industry in a comparison geography, in this example the U.S. and Massachusetts.

Note: An LQ of 1.0 means that local employment is similar to the state or nation. An LQ greater than 1.0 means employment is concentrated in that sector. An LQ of less than 1.0 means employment is less concentrated.

Table 13: Average Monthly State Govt Employment in Northampton, 2001-2004

Industry	Average Monthly State Government Employment			
	2001	2002	2003	2004
Service-Providing Domain	756	574	553	680
Education and Health Servic	36	66	65	62
Public Administration	711	500	480	608
Total, all industries	908	745	716	830

Source: Mass Division of Unemployment Assistance, 2006.

Table 14: Federal Fund Awards to Institutions in Northampton, 3rd qtr 2004 - 2nd qtr 2005

2005 2nd quarter

Receipt	Federal Funds	Grant Title	Agency Name
Smith College	\$37,000	Science To Achieve Results (Star) Fellowship Program	Environmental Protection Agency
Smith College	\$33,985	Mathematical And Physical Sciences	National Science Foundation
Smith College	\$20,000	Promotion Of The Arts-Grants To Organizations And Individuals	National Endowment For The Arts
Cultural Images Group Inc.	\$8,000	Promotion Of The Arts-Grants To Organizations And Individuals	National Endowment For The Arts
Smith College	\$6,460	Biological Sciences	National Science Foundation
Smith College	\$6,100	Biological Sciences	National Science Foundation
Total	\$111,545		

2005 1st quarter

Receipt	Federal Funds	Grant Title	Agency Name
Massachusetts Foundation for the Humanities	\$599,000	Promotion Of The Humanities-Federal/State Partnership	National Endowment For The Humanities
Smith College	\$404,813	Engineering Grants	National Science Foundation
Smith College	\$196,831	Mental Health Research Grants	HHS-National Institutes Of Health
Total	\$1,200,644		

2004 4th quarter

Receipt	Federal Funds	Grant Title	Agency Name
Smith College	\$760,282	Biological Sciences	National Science Foundation
Hampshire Ed Collaborative	\$599,514	Transition To Teaching	Education, Department Of
Smith College	\$471,813	Biological Sciences	National Science Foundation
Smith College	\$182,091	National Historical Publications And Records Grants	NARA-Nat'l Historical Publications & Records Commission
Smith College	\$180,000	Computer And Information Science And Engineering (Cise)	National Science Foundation
Massachusetts Foundation For The Humanitie	\$63,710	Promotion Of The Humanities-We The People	National Endowment For The Humanities
Smith College	\$54,000	Center For Research For Mothers And Children	HHS-National Institutes Of Health
Smith College	\$38,277	Mathematical And Physical Sciences	National Science Foundation
Historic Northampton	\$31,800	Promotion Of The Humanities-Challenge Grants	National Endowment For The Humanities
Young At Heart Chorus, Incorporated	\$15,000	Promotion Of The Arts-Grants To Organizations And Individuals	National Endowment For The Arts
Smith College	\$13,728	Education And Human Resources	National Science Foundation
Smith College	\$11,496	Computer And Information Science And Engineering (Cise)	National Science Foundation
Smith College	\$11,496	Computer And Information Science And Engineering (Cise)	National Science Foundation
Smith College	\$11,496	Computer And Information Science And Engineering (Cise)	National Science Foundation
Smith College	\$11,496	Computer And Information Science And Engineering (Cise)	National Science Foundation
Smith College	\$3,016	Computer And Information Science And Engineering (Cise)	National Science Foundation
Massachusetts Foundation For The Humanitie	\$1,640	Promotion Of The Humanities-Federal/State Partnership	National Endowment For The Humanities
Total	\$2,460,855		

2004 3rd quarter

Receipt	Federal Funds	Grant Title	Agency Name
Smith College	\$237,622	Arthritis,Musculoskeletal And Skin Diseases Research	HHS-National Institutes Of Health
Smith College	\$100,225	Mathematical And Physical Sciences	National Science Foundation

Smith College	\$75,000	Social, Behavioral And Economic Sciences	National Science Foundation
Smith College	\$66,846	Mental Health Research Grants	HHS-National Institutes Of Health
Smith College	\$41,277	Computer And Information Science And Engineering (Cise)	National Science Foundation
Massachusetts Foundation For The Humanitie	\$27,500	Promotion Of The Humanities-Federal/State Partnership	National Endowment For The Humanities
Smith College	\$13,471	Measurement & Engineering Research & Standards	Dept. Of Comm. - Nat'l Institute Of Standards & Technology
Total	\$561,941		

Source: U.S. Census Bureau, Federal Assistance Award Data System, 2006.

Table 15: National Institute of Health Award to Northampton, 1998 - 2002

Location	2002	2001	2000	1999	1998
Pioneer Valley	\$13,744,353	\$13,470,651	\$12,514,911	\$10,885,480	\$10,434,392
Northampton	\$66,860	\$206,117	\$191,976	\$556,808	\$603,193
Massachusetts	\$1,874,137,483	\$1,714,661,213	\$1,535,625,117	\$1,356,412,445	\$1,176,420,348

Source: National Institutes of Health, 2006.

Table 16: Federal Grants and Awards to Northampton, Q3 2004 to Q2 2005

FFY Quarter	Northampton	Percent of Total
2005 2nd quarter	\$1,200,644	27.7%
2005 1st quarter	\$111,545	2.6%
2004 4th quarter	\$561,941	13.0%
2004 3rd quarter	\$2,460,855	56.8%
Total	\$4,334,985	100.0%

Source: U.S. Census Bureau, Federal Assistance Award Data System, 2006.

Table 17: Retail Sales in Northampton, Hampshire County and MA, 1997 & 2002

Retail Sector	Northampton		
	1997	2002	% Change
All Retail Trade (44-45)	\$379,955,000	\$437,796,000	15.22%
Motor Vehicle and Parts Dealers (441)	\$121,523,000	\$143,637,000	18.20%
Furniture and Home Furnishing Stores (442)	\$6,486,000	\$6,275,000	-3.25%
Electronics and Appliance Stores (443)	\$12,401,000	\$8,911,000	-28.14%
Building Material and Garden Equipment and Supplies Dealers (444)	\$28,232,000	\$21,627,000	-23.40%
Food and Beverage Stores (445)	\$88,210,000	\$98,933,000	12.16%
Health and Persona Care Stores (446)	\$18,063,000	\$22,913,000	26.85%
Gasoline Stations (447)	\$30,965,000	\$25,554,000	-17.47%
Clothing and Clothing Accessories Stores (448)	\$20,515,000	\$23,132,000	12.76%
Sporting Goods, Hobby, Book and Music Stores (451)	\$12,247,000	\$13,493,000	10.17%
General Merchandise Stores (452)	D	D	
Miscellaneous Store Retailers (453)	D	D	
Nonstore Retailers (454)	\$12,559,000	\$26,493,000	110.95%

Retail Sector	Hampshire County		
	1997	2002	% Change
All Retail Trade (44-45)	\$964,589,000	\$1,268,629,000	31.52%
Motor Vehicle and Parts Dealers (441)	\$195,309,000	\$257,318,000	31.75%
Furniture and Home Furnishing Stores (442)	\$16,053,000	\$28,771,000	79.23%
Electronics and Appliance Stores (443)	\$25,003,000	\$20,460,000	-18.17%
Building Material and Garden Equipment and Supplies Dealers (444)	\$83,267,000	\$78,458,000	-5.78%
Food and Beverage Stores (445)	\$272,505,000	\$330,945,000	21.45%
Health and Persona Care Stores (446)	\$53,490,000	\$88,712,000	65.85%
Gasoline Stations (447)	\$85,189,000	\$97,451,000	14.39%
Clothing and Clothing Accessories Stores (448)	\$54,021,000	\$65,009,000	20.34%
Sporting Goods, Hobby, Book and Music Stores (451)	\$44,713,000	\$53,685,000	20.07%
General Merchandise Stores (452)	\$57,230,000	D	
Miscellaneous Store Retailers (453)	\$32,287,000	D	
Nonstore Retailers (454)	\$45,522,000	\$63,589,000	39.69%

Retail Sector	Massachusetts		
	1997	2002	% Change
All Retail Trade (44-45)	\$58,578,048,000	\$73,903,837,000	20.74%
Motor Vehicle and Parts Dealers (441)	\$13,722,523,000	\$17,689,348,000	22.42%
Furniture and Home Furnishing Stores (442)	\$1,857,033,000	\$2,595,739,000	28.46%
Electronics and Appliance Stores (443)	\$1,573,686,000	\$2,157,438,000	27.06%
Building Material and Garden Equipment and Supplies Dealers (444)	\$5,052,820,000	\$6,140,233,000	17.71%
Food and Beverage Stores (445)	\$11,294,285,000	\$13,715,532,000	17.65%
Health and Persona Care Stores (446)	\$3,519,528,000	\$5,704,613,000	38.30%
Gasoline Stations (447)	\$3,813,752,000	\$4,499,252,000	15.24%
Clothing and Clothing Accessories Stores (448)	\$4,309,201,000	\$5,321,273,000	19.02%
Sporting Goods, Hobby, Book and Music Stores (451)	\$1,903,508,000	\$2,223,125,000	14.38%
General Merchandise Stores (452)	\$5,897,758,000	\$7,139,913,000	17.40%
Miscellaneous Store Retailers (453)	\$1,854,115,000	\$2,037,251,000	8.99%
Nonstore Retailers (454)	\$3,779,839,000	\$4,680,120,000	19.24%

Source: U.S. Bureau of the Census, Economic Census 1997 and 2002; calculations by UMass Donahue Institute, 2006.

Table 18: Retail Sales in Northampton as a Share of Hampshire County Sales, 1997 & 2002

Retail Sector	Retail Trade in 1997		
	Northampton	Hampshire County	Northampton as Percentage of Hampshire County
All Retail Trade (44-45)	\$379,955,000	\$964,589,000	39.39%
Motor Vehicle and Parts Dealers (441)	\$121,523,000	\$195,309,000	62.22%
Furniture and Home Furnishing Stores (442)	\$6,486,000	\$16,053,000	40.40%
Electronics and Appliance Stores (443)	\$12,401,000	\$25,003,000	49.60%
Building Material and Garden Equipment and Supplies Dealers (444)	\$28,232,000	\$83,267,000	33.91%
Food and Beverage Stores (445)	\$88,210,000	\$272,505,000	32.37%
Health and Personal Care Stores (446)	\$18,063,000	\$53,490,000	33.77%
Gasoline Stations (447)	\$30,965,000	\$85,189,000	36.35%
Clothing and Clothing Accessories Stores (448)	\$20,515,000	\$54,021,000	37.98%
Sporting Goods, Hobby, Book and Music Stores (451)	\$12,247,000	\$44,713,000	27.39%
General Merchandise Stores (452)	D	\$57,230,000	
Miscellaneous Store Retailers (453)	D	\$32,287,000	
Nonstore Retailers (454)	\$12,559,000	\$45,522,000	27.59%
Retail Sector	Retail Trade 2002		
	Northampton	Hampshire County	Northampton as Percentage of Hampshire County
All Retail Trade (44-45)	\$437,796,000	\$1,268,629,000	34.51%
Motor Vehicle and Parts Dealers (441)	\$143,637,000	\$257,318,000	55.82%
Furniture and Home Furnishing Stores (442)	\$6,275,000	\$28,771,000	21.81%
Electronics and Appliance Stores (443)	\$8,911,000	\$20,460,000	43.55%
Building Material and Garden Equipment and Supplies Dealers (444)	\$21,627,000	\$78,458,000	27.57%
Food and Beverage Stores (445)	\$98,933,000	\$330,945,000	29.89%
Health and Personal Care Stores (446)	\$22,913,000	\$88,712,000	25.83%
Gasoline Stations (447)	\$25,554,000	\$97,451,000	26.22%
Clothing and Clothing Accessories Stores (448)	\$23,132,000	\$65,009,000	35.58%
Sporting Goods, Hobby, Book and Music Stores (451)	\$13,493,000	\$53,685,000	25.13%
General Merchandise Stores (452)	D	D	
Miscellaneous Store Retailers (453)	D	D	
Nonstore Retailers (454)	\$26,493,000	\$63,589,000	41.66%

Source: U.S. Bureau of the Census, Economic Census 1997 and 2002; calculations by UMass Donahue Institute, 2006.

Table 19: Overview of Tax Exempt Property in Northampton, 2006

Category of Exempt Property	Assessed Value	Percent	Acreage	Percent
United States Government	\$66,383,440	8.9%	126.48	3.0%
Commonwealth of Massachusetts	\$63,342,890	8.5%	1173.42	27.5%
Counties	\$16,711,450	2.2%	11.64	0.3%
Municipalities, Districts	\$207,442,183	27.8%	2433.94	57.1%
Colleges, Schools (private)	\$315,091,980	42.2%	149.42	3.5%
Charitable Organizations (private hospitals, etc)	\$37,349,897	5.0%	169.37	4.0%
Churches, Synagogues and Temples	\$34,581,970	4.6%	192.28	4.5%
Housing Authority	\$5,275,210	0.7%	7.84	0.2%
Total	\$746,179,020	100.0%	4264.38	100.0%

Source: Assessor's Office, City of Northampton, 2006.

Table 20: Breakout of Tax Exempt Property in Northampton by Assessed Value, 2006

Category of Exempt Property	Assessed Value	Percent Total
United States Government	\$66,383,440	8.9%
Commonwealth of Massachusetts	\$63,342,890	8.5%
Counties	\$16,711,450	2.2%
Municipalities, Districts	\$207,442,183	27.8%
Colleges, Schools (private)	\$315,091,980	42.2%
Charitable Organizations (private hospitals, etc)	\$37,349,897	5.0%
Churches, Synagogues and Temples	\$34,581,970	4.6%
Housing Authority	\$5,275,210	0.7%
Total	\$746,179,020	100.0%

Source: Assessor's Office, City of Northampton, 2006.

Table 21: Breakout of Tax Exempt Property in Northampton by Acre, 2006

Category of Exempt Property	Acres	Percent Total
United States Government	126.48	3.0%
Commonwealth of Massachusetts	1173.42	27.5%
Counties	11.64	0.3%
Municipalities, Districts	2433.94	57.1%
Colleges, Schools (private)	149.42	3.5%
Charitable Organizations (private hospitals, etc)	169.37	4.0%
Churches, Synagogues and Temples	192.28	4.5%
Housing Authority	7.84	0.2%
Total	4264.38	100.0%

Source: Assessor's Office, City of Northampton, 2006.

Table 18: Breakout of Tax Exempt Property in Northampton by Assessed Value, 2006

Category of Exempt Property	Assessed Value	Percent
United States Government	\$66,383,440	8.90%
Commonwealth of Massachusetts	\$63,342,890	8.49%
Counties	\$16,711,450	2.24%
Municipalities, Districts	\$207,442,183	27.80%
Colleges, Schools (private)	\$315,091,980	42.23%
Charitable Organizations (private hospitals, etc)	\$37,349,897	5.01%
Churches, Synagogues and Temples	\$34,581,970	4.63%
Housing Authority	\$5,275,210	0.71%
Total	\$746,179,020	

(Chart below is linked to this table)

#REF!

Table 19: Northampton Breakout by Acre

Category of Exempt Property	Acres	Percent of Exempt in City
United States Government	126.48	2.97%
Commonwealth of Massachusetts	1173.42	27.52%
Counties	11.64	0.27%
Municipalities, Districts	2433.94	57.08%
Colleges, Schools (private)	149.42	3.50%
Charitable Organizations (private hospitals, etc)	169.37	3.97%
Churches, Synagogues and Temples	192.28	4.51%
Housing Authority	7.84	0.18%
Total	4264.38	

(Chart below is linked to this table)

Table 22: Comparison of Tax Exempt Property in Northampton, Boston & Cambridge, 2006***By Acreage***

Municipality	Exempt Acreage	Total Acreage	Percent Exempt	Exempt Acreage Per Capita
Northampton	4,264.38	22,053.12	19.3%	0.15
Boston	14,687.00	30,992.74	47.4%	0.02
Cambridge	1,271.00	4,114.36	30.9%	0.01

By Assessed Value

Municipality	Assessed Value Exempt Property	Total Assessed Value	Percent Exempt
Northampton	\$746,179,020	\$3,529,086,886	21%

Source: City of Northampton Assessor's Office, 2006; Calculations by the UMass Donahue Institute, 2006.

Table 23: Tax Exempt Property in Boston, 2002

Category of Exempt Property	Acres	Percent of Exempt in City	Percent of Total Land
State Property	7,519	51.2%	24.3%
City Property	3,836	26.1%	12.4%
Boston Housing Authority	375	2.6%	1.2%
Colleges and universities	445	3.0%	1.4%
Medical/Scientific	216	1.5%	0.7%
Cultural, Museums, Private Elementary	410	2.8%	1.3%
Religious	285	1.9%	0.9%
Benevolent	86	0.6%	0.3%
Other	1,515	10.3%	4.9%
Total of Exempt Properties	14,687	100.0%	47.4%
Taxable Property	16,306		52.6%
Total Land	30,993		100.0%

Source: Boston Redevelopment Authority, December 2002.

Table 24: Tax Exempt Property in Cambridge, 2003

Category of Exempt Property	Acres	Percent of Exempt in City	Percent of Total Land
City of Cambridge	529	41.6%	12.9%
Private Education	388	30.5%	9.4%
Other Governments	196	15.4%	4.8%
Cambridge Hsg. Auth.	71	5.6%	1.7%
Religious	43	3.4%	1.0%
Other Non-Profit	44	3.5%	1.1%
Total Non-Taxable	1,271	100.0%	30.9%
Taxable Property	2,843		69.1%
Total Land	4,114		100.0%

Source: City of Cambridge Community Development Department, 2003.

Table 25: Annual Northampton Tax Levies by Property Classification, FY 2000 to FY 2005

Fiscal Year	Residential		Open Space		Commercial		Industrial		Personal Property		Total Tax Levy
	Annual Levy	Percent Total	Annual Levy	Percent Total	Annual Levy	Percent Total	Annual Levy	Percent Total	Annual Levy	Percent Total	
2000	18,518,549	74.6%	0	0%	4,554,208	18.3%	1,020,781	4.1%	731,827	2.9%	24,825,365
2001	20,819,079	77.3%	0	0%	4,378,065	16.3%	1,037,562	3.9%	699,751	2.6%	26,934,457
2002	21,356,312	77.2%	0	0%	4,506,258	16.3%	1,068,391	3.9%	734,256	2.7%	27,665,217
2003	22,234,474	76.6%	0	0%	4,635,353	16.0%	1,109,428	3.8%	1,039,024	3.6%	29,018,279
2004	23,858,305	78.2%	0	0%	4,886,676	16.0%	1,033,609	3.4%	735,286	2.4%	30,513,876
2005	25,258,916	79.5%	0	0%	4,792,902	15.1%	1,003,082	3.2%	721,871	2.3%	31,776,771

Source: Municipal Data Bank, Massachusetts Department of Revenue, 2006.